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### **SHOW OVERVIEW**

Coffee Expo Vietnam 2019 is the most prominent commercial event in coffee, tea & bakery; A place to showcase high-class coffee & tea technologies, products and services, including ingredients, machines & utensils, desserts and other related products from well-known domestic and international brands.









210 Booths 19,598 Meetings

This is the fourth exhibition organized by Coex Vietnam and co-organized by Vietnam National Trade Fair & Vietnam Advertising Company (Vinexad), Coffee Association (Vicofa), and media support of Coffee T&I Magazine. The event was held on October 31 - November 2, 2019 at Saigon Exhibition & Convention Center (SECC), District 7, Ho Chi Minh City.

Coffee Expo 2019 is the best place to gather raw materials, machines, coffee, tea and bakery in the industry, and is the perfect place for businesses in the coffee and bakery industry to expand their business internationally. This exhibition is also expected to provide valuable opportunities for business owners, coffee and bakery shop owners to find high quality items; market research and investment in industry leaders; Meeting and cooperating with potential domestic and international partners.



Syrup, Sauce, Powder, Smoothie, Puree

#### 3/ COFFEE & TEA RELATED **PRODUCTS**

Home Café products, Tea ware, Small Appliance, Interior tools

#### 4/ MACHINERY & FACILITIES

Coffee Machine, Related Machinery, **Facilities** 

#### 5/ DESSERTS

Bakery, Ice-cream, Chocolate, Cheese

#### 6/EDUCATION & CONSULTING

Related media, Education Center, Consulting

### CONCURRENT **EVENT**

In the framework of the program, a series of concurrent events was held.

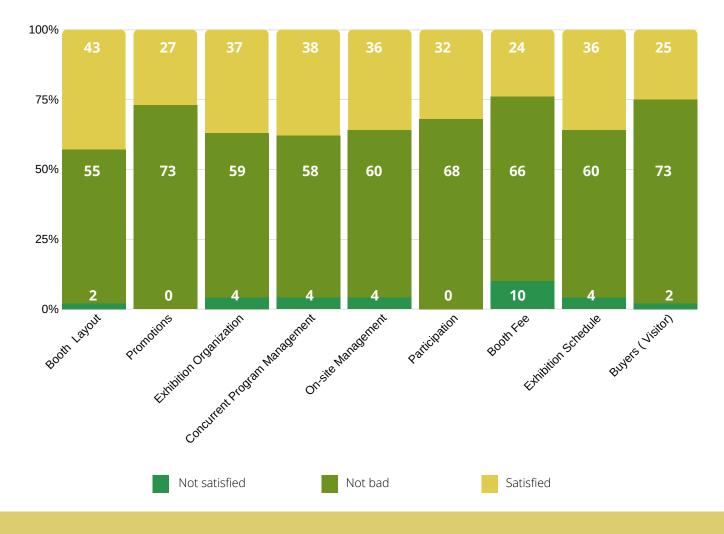
Vietnam Super Barista 2019 Contest (VNSBC 2019): Co-organized by Coex, Tan Nhat Huong and Saigon Bartender Association (SBA).

International Coffee Roast Master Championship 2019 (ICRMC 2019): Secondly held in Vietnam, ICRMC.VN 2019 - International Coffee Roast Competition in Vietnam.

Training class: At the exhibition, Barista community or businesses that are doing business in coffee shops, pastries, restaurants, hotels, ... was able to participate in the training sessions with latest recipes.









## **EXHIBITOR OPINIONS**

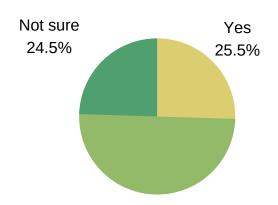


#### **WILL YOU JOIN NEXT YEAR?**

75.5% POSITIVELY CONSIDERING FOR NEXT YEAR SHOW

0%

CHOSE "NO"



Positively considering 50%



#### **An Nam Professional**

This is my 2nd time participating in Coffee Expo. Coffee Expo atmosphere is also very exciting this year. The first day, the second day, the third day, we all had a lot of people come to join this year. I have been successfully found a lot of customers, especially customers in the coffee industry and coffee shops as well as the customers that are related to the hospitality industry.



Cubes

We are the leading equipment supplier for coffee machine in Vietnam so we must be here. I think it is especially interesting for us is the combination of the Coffee Expo together with the Franchise, because that gives us also more customers which are important for our business. So i am very happy with the traffic this year. We will join the Coffee Expo 2020 because for us, this is a wonderful marketplace.



**Epicure Vina** 

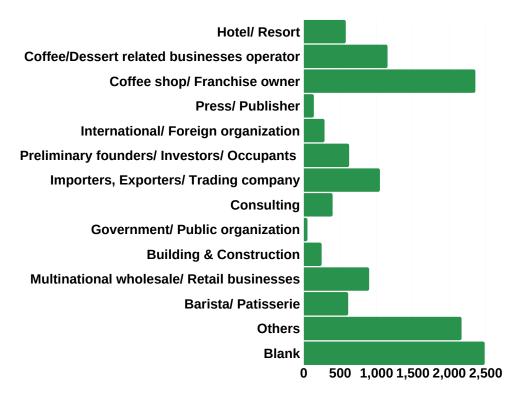
It is a great opportunity and a great platform for us as a company to showcase our products. We can see that in Vietnam, the specialty market is growing a lot. And that's why it's very important for us to ride on this wave. I think it was a very good chance to introduce our new machine to the customers and see the feedback from the market.

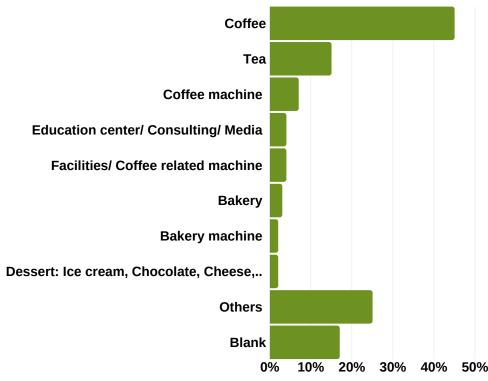


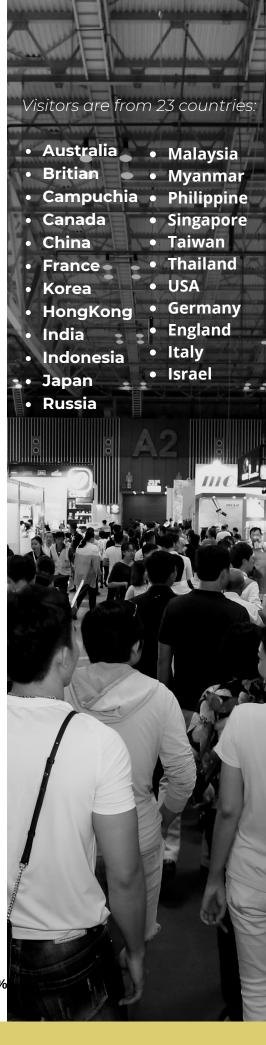
Volcano

This is our second time participating. Coffee Expo this year is very bustling and vibrant, visitors are very crowded and very interested in the products. It is certain that our company will continue to participate in next year's Coffee Expo.

# VISITOR CLASSIFICATION



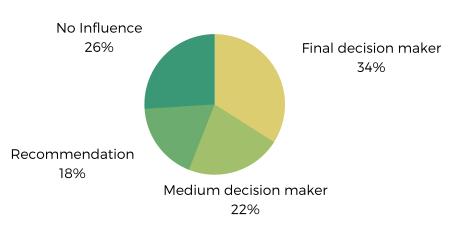


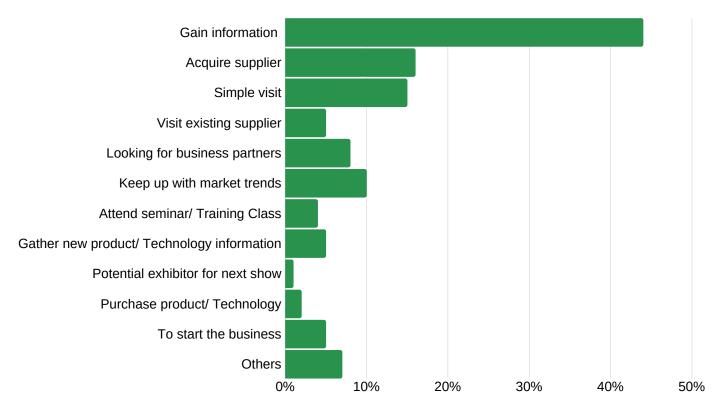


## **VISITING PURPOSE**



- 30% is the increase in visitors compared to 2018
- 50% is the increase in oversea visitors compared to 2018





## CONCURRENT EVENT

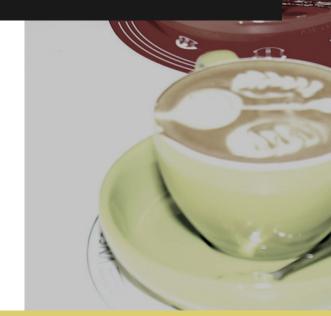
- Vietnam super barista championship 2019 (VNSBC 2019)
- International Coffee Roast Master Championship 2019 (ICRMC 2019)
- Training Class



CONCURRENT EVENTS ARE THE STRONGEST POINT WHICH ATTRACTS VISITORS AND CREATES THE GOOD OPPORTUTNITY FOR EXHIBITORS IN BRANDING"

Within 4 days, the activities such as VNSBC, ICRMC, Training class, doorgift were very successful.

Each event was attracts different kind of visitor.



## VIETNAM SUPER BARISTA CHAMPIONSHIP 2019









# THANK YOU









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